

# FIRST CLASS (STAMPS)

# FIRST CLASS PRE-SORTED (USING PERMIT/INDICIA)

# MARKETING MAIL (STANDARD-BULK)

# EVERY DOOR DIRECT MAIL (EDDM)

<https://postcalc.usps.com/business> <https://postcalc.usps.com/business>

Best Used for

Personal and/or Business  
correspondence

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correspondence

NON-time sensitive commercial  
advertisements, or mass distributions

Targeted carrier routes in  
relation to a certain location.

pieces of mail  
permitted

LESS than 500 pieces

500 or MORE pieces

200 or MORE pieces

QTY determined by USPS carrier  
routes chosen.  
(MAX of 5,000 per mailing, per day)

Average price  
per piece

hand placed on envelope: (7/10/22)  
Forever 1 oz stamp: .73 cents  
Postcard rate stamp: .56 cents  
(4.25x6" or smaller)

Approx .54 - .62 cents each  
at letter size and  
.38 - .42 each at postcard size.

Non-profit rate: approx. .15 - .23  
cents each at letter size.  
Standard rate: approx. .32 - .40  
cents each at letter size.

FLAT SIZE ONLY  
approx. - .22 cents each

Delivery time  
after drop  
at USPS

1-3 business days locally, Prioritized  
before Marketing/Standard Bulk

1-3 business days locally,  
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Marketing/Standard Bulk

Approximately 3-10 business  
days, no guaranteed delivery time

Approx. 7-14 business days

Personalization

Personalized, classified or time  
sensitive information

Personalized, classified  
or time sensitive information

Personalized addresses permitted,  
NO variable content

NO personalized addresses,  
NO variable content

Non-Profit  
Pricing rate?

NO non-profit rate

NO non-profit rate

non-profit rate requires customer NPA#  
issued by USPS form 3624  
(Printed return address MUST match address from  
Non-profit application at USPS)

non-profit rate requires customer  
NPA# (Non-Profit Authorization)  
issued by USPS form 3624

forwarding or  
return service?

forwarding & return service included

forwarding & return  
service included

NO forwarding & return service

NO forwarding & return service

Additional  
service  
options

NCOA NOT available  
CASS Certify NOT available  
De-Duplicate NOT available

NCOA required  
(within 90 days)  
CASS Certify required  
De-Duplicate optional

NCOA required (within 90 days)  
CASS Certify required  
De-Duplicate optional

NCOA NOT available  
CASS Certify NOT available  
De-Duplicate NOT available

Providing  
Recipients

List required

List required

List required

No list or permit required

Weight  
Requirements

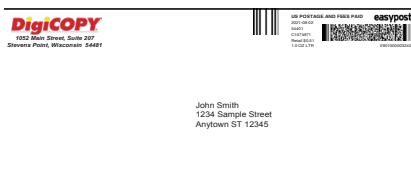
Maximum Weight 13 oz

Maximum Weight 13 oz

Maximum Weight 16 oz

Maximum Weight 3.3 oz

**DigiCOPY**  
100% Employee Owned



# IMPORTANT TERMS

**CASS Certify** - (Coding Accuracy Support System) - Improves the accuracy of the carrier routes and 5-digit zip code + 4 along with delivery point codes  
A Delivery point verification that adds missing information, corrects, & standardizes addresses.; list good for 180 days.

**Pre-sorting** - Organizes the mailing list prior to printing the address block for a discounted postage rate. Preparation of paperwork such as postage statement, qualification report, move report, etc. are included. Generates total postage costs. Pieces must be trayed in USPS trays according to the pre-sort paperwork after it is printed.

**NCOA** - (National Change Of Address) - A secure dataset of approximately 160 million change-of-address entries compiled from individuals, families, and businesses over the course of the past 48 months. This service adds and corrects missing information, while standardizing the addresses block. Provides delivery point verification; list good for 180 days.

**Geocode Filtering** - Targets a specific mile radius from one point and eliminates any addresses on the list that are outside of that area.

**De-Duplication** - Adds missing information, corrects, & standardizes addresses. Delivery point verification; list good for 180 days.

**Indicia** - Most often, a business or organization only holds one type of permit # or indicia. (First class VS Standard) We must know which one they hold to process the mailing accurately, along with the city where the permit is held.

**NPA** - Non-profit Authorization # - An organization is required to have this to use the specialty non-profit postage rate. (6 digits)

**Mail Anywhere\*** - A paid service that permits dropping the mailing at any post office.  
Available option on all First Class, Standard, or EDDM mailings.

**Postage Statement** - Created with mailing software and is emailed after list is processed.  
Submitted to USPS automatically so no hard copy required.

**MUST use First Class:** invoices, statements, personal correspondence such as financial or healthcare communication.

\$ - Automation  
\$\$ - Machinable  
\$\$\$ - Non-machinable

There is no such thing as a 'non-profit permit'. It is classified as a first class OR standard permit.

First Class Mail and Marketing Mail will have different permit/indicia #s.  
Your customer could hold both\*\*

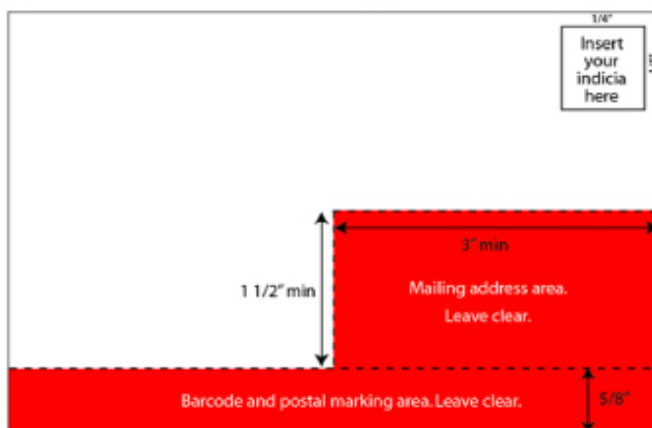
EDDM required specs:  
length greater than 10.5"  
OR  
height greater than 6.125"  
thickness greater than .25"  
weight less than 3.31oz

## Paper Options

• 110# Index • 65# Cover  
Cards must be at least 7 calipers (.007") thick. • 155# C1S • 80# Cover  
The following in-stock papers are acceptable: • 165# C2S • 100# Cover

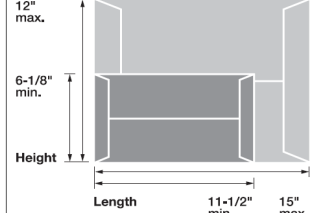
## Artwork Guidelines

The post office has specific requirements regarding the address side of a postcard. Please adhere to the following guidelines when designing:



| Card Dimensions common sizes: 4.25x6" 4x6" 4.25x5.5" 3.5x5"                         |             |        |              |              |
|---|-------------|--------|--------------|--------------|
|  | 4-1/4" max. | Length | Minimum      | Maximum      |
|   | 3-1/2" min. |        | 5 inches     | 6 inches     |
|   | Height      |        | 3-1/2 inches | 4-1/4 inches |
|   | Length      |        | 0.007 inch   | 0.016 inch   |

| Letter Dimensions common sizes: 5x7" 8.5x5.5" 6x9"                                    |             |        |              |               |
|---|-------------|--------|--------------|---------------|
|  | 6-1/8" max. | Length | Minimum      | Maximum       |
|   | 3-1/2" min. |        | 5 inches     | 11-1/2 inches |
|   | Height      |        | 3-1/2 inches | 6-1/8 inches  |
|   | Length      |        | 0.007 inch   | 1/4 inch      |

| Flat Dimensions common sizes: 9x12" 10x13" 12x15"                                     |             |        |               |           |
|---|-------------|--------|---------------|-----------|
|  | 12" max.    | Length | Minimum*      | Maximum   |
|   | 6-1/8" min. |        | 11-1/2 inches | 15 inches |
|   | Height      |        | 6-1/8 inches  | 12 inches |
|   | Length      |        | 1/4 inch      | 3/4 inch  |

\* Flats exceed at least one of these dimensions